| RESULTS 2014-2015 AND BUDGETS 2016-2019 |  |  |  |  | Version of | 02-Mar-16 |  | Annex 3 |  |  |  |  |  |  | $\begin{aligned} & \text { GA2015 } \\ & \text { s Budget } 2018 \end{aligned}$ | proposed <br> GA 2016 <br> Budget 2018 | Preliminary <br> Budget 2019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Final } \\ 2014 \text { result } \end{array}$ | Notes | Budget 2015 | 2015 result | Notes | $\begin{array}{r} \text { GA } 2013 \\ \text { Budget } 2016 \end{array}$ | GA 2014 Budget 2016 | GA 2015 Budget 2016 | 2016 <br> Budget 2016 | Notes | $\begin{array}{r} \text { GA } 2014 \\ \text { Budget } 2017 \end{array}$ | GA 2015 Budget 2017 | 2016 dget 2017 |  |  |  |  |
| regular income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $\epsilon$ |  | € |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Subscriptions |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Member associations | 259,445 |  | 260,000 | 253,998 |  | 282,000 | 260,000 | 260,000 | 255,000 |  | 272,250 | 260,000 | 260,000 |  | 272,250 | 260,000 | 280,000 |
| Affiliate members | 28,880 |  | 28,000 | 30,351 |  | 25,000 | 28,000 | 28,000 | 30,000 |  | 28,000 | 28,000 | 30,000 |  | 28,000 | 28,000 | 28,000 |
| Corporate members | 80,990 |  | 78,000 | 80,046 |  | 78,000 | 78,000 | 83,000 | 85,000 |  | 78,000 | 90,000 | 90,000 |  | 78,000 | 95,000 | 100,000 |
| Academic members | 11,000 |  | 11,000 | 11,593 |  | 21,000 | 12,000 | 12,000 | 12,000 |  | 12,000 | 12,000 | 12,000 |  | 12,000 | 12,000 | 12,000 |
| Less change in provision for doubtul debt |  | b | 14,750 | 25,611 | b | 15,000 | 12,750 | 12,750 | 15,000 | b | 10,000 | 10,000 | 15,000 | b | 20,000 | 20,000 | 20,000 |
|  |  | a | 362,250 | 350,377 | a | 391,000 | 365,250 | 370,250 | 367,000 | a | 380,250 | 380,000 | 377,000 |  | $\underline{370,250}$ | 375,000 | 400,000 |
| Financial income / expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Financial income | 2,993 | c | 5,000 | 3,907 | c | 7,000 | 5,000 | 5,000 | 4,000 | c | 5,000 | 5,000 | 4,000 | c | 5,000 | 4,000 | 4,000 |
| Less banking costs | 616 |  | 250 | 411 |  | 250 | 250 | 250 | 250 |  | 250 | 250 | 250 |  | 250 | 250 | 250 |
| Currency difference |  |  |  | -3,311 | new |  |  |  |  |  |  |  |  |  |  |  |  |
| Events - fees charged for services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 81,910 | e | 45,000 | 44,549 | e | 45,000 | 50,000 | 50,000 | 50,000 | e | 50,000 | 45,000 | 45,000 | e | 80,000 | 80,000 | 40,000 |
| Total regular income | 426,561 |  | 412,000 | 395, 111 |  | 442,750 | 420,000 | 425,000 | 420,750 |  | 435,000 | 429,750 | 425,750 |  | 455,000 | 458,750 | 443,750 |
| regular expenditure |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Administration |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Office costsOutsourced office costs | 162,487 |  | 174,000 | 152,396 |  | 177,500 | 173,000 | 179,500 | 161,500 |  | 177,000 | 186,000 | 160,000 |  | 193,500 | 166,500 | 166,000 |
|  | 42,466 |  | 44,000 | 41,128 |  | 44,000 | 44,000 | 45,000 | 45,500 |  | 44,000 | 46,000 | 47,000 |  | 46,000 | 47,000 | 48,000 |
| Total administration | 204,953 |  | 218,000 | 193,524 |  | 221,500 | 217,000 | 224,500 | 207,000 |  | 221,000 | 232,000 | 207,000 |  | 239,500 | 213,500 | 214,000 |
| Marketing and publications | 28,947 |  | 10,000 | 11,775 |  | 10,000 | 10,000 | 10,000 | 12,000 |  | 10,000 | 10,000 | 15,000 |  | 10,000 | 20,000 | 12,000 |
| Council and executive management | 153.162 |  | 152,000 | 145,998 |  | 165,000 | 157,500 | 157,500 | 157,000 |  | 158,000 | 158,000 | 158,000 |  | 161,000 | 162,000 | 165,000 |
| Commission and other groups regular support |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Regular grants - commissionsRegular grants - Young Surveyol | 30,000 |  | 30,000 | 30,011 |  | 30,000 | 30,000 | 30,000 | 30,000 |  | 30,000 | 30,000 | 30,000 |  | 30,000 | 30,000 | 30,000 |
|  | $\begin{array}{r} 3,000 \\ 33,000 \end{array}$ |  | $\begin{array}{r} 3,000 \\ 33,000 \end{array}$ | $\begin{array}{r} 3,004 \\ 33,015 \\ \hline \end{array}$ |  | $\begin{array}{r} 3,000 \\ 33,000 \end{array}$ | 3,000 <br> 33,000 | $\begin{array}{r} 3,000 \\ 33,000 \end{array}$ | $\begin{array}{r} 3,000 \\ 33,000 \end{array}$ |  | $\begin{array}{r} 3,000 \\ 33,000 \end{array}$ | $\begin{array}{r} 3,000 \\ 33,000 \end{array}$ | $\begin{array}{r}3,000 \\ 33,000 \\ \hline\end{array}$ |  | 3,000 33,000 | 3,000 33,000 | 3,000 33,000 |
| Total regular expenditure | 420,062 |  | 413,000 | 384,312 |  | 429,500 | 417,500 | 425,000 | 409,000 |  | 422,000 | 433,000 | 413,000 |  | 443,500 | 428.500 | 424,000 |
| Surplus/deficit of regular income over regular expenditure [Key measure 1-this to be positivel | 6,498 |  | -1,000 | 10,799 |  | 13,250 | 2,500 | - | 11,750 |  | 13,000 | -3,250 | 12,750 |  | 11,500 | 30,250 | 19,750 |
|  | $\begin{array}{r} \text { Final } \\ 2014 \text { result } \end{array}$ | Notes | $\begin{array}{r} \text { GA } 2015 \text { F } \\ \text { Budget } 20152 \end{array}$ | 5 result | Notes | $\begin{array}{r} \text { GA } 2013 \\ \text { Budget } 2016 \end{array}$ | $\begin{array}{r} \text { GA } 2014 \\ \text { Budget } 2016 \end{array}$ | $\begin{array}{r} \text { GA } 2015 \\ \text { Budget } 2016 \end{array}$ | $\begin{array}{r} \text { GA } 2016 \\ \text { Budget } 2016 \end{array}$ | Notes | $\begin{array}{r} \text { GA } 2014 \\ \text { Budget } 2016 \end{array}$ | GA 2015 Budget 2016 | GA 2016 Budget 2016 |  | $\begin{array}{r} \text { GA } 2015 \\ \text { Budget } 2016 \end{array}$ | $\begin{array}{r} \text { GA } 2016 \\ \text { Budget } 2016 \end{array}$ | GA 2016 Budget 2016 |
| Projects and development |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Events - funds received by FIG |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Congress/Working Week - share Regional conference | 5,000 | e | - | . | e |  |  |  |  | e | - | - | . | e | - | - |  |
|  | 26,684 | j | - | . | j |  |  |  |  | j | - | - |  | j | - | - | - |
| Other evenis Commission events | 31,684 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Developmental income |  |  | - |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Developmental spend |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Task Force support | 2,904 | k | 5,000 | 5,695 | k | ${ }^{6,000}$ | 5,000 | 5,000 | 5,000 | k | 5,000 | 5,000 | 5,000 |  | 5,000 | 5,000 | 5,000 |
| IT and web - developmental actioSupport for poor Member Associ | 9,860 | g | ${ }^{10,000}$ | 27,337 | g | 5,000 | 10,000 | 10,000 | 10,000 | g | 10,000 | 10,000 | 10,000 |  | 10,000 | 10,000 | 10,000 |
|  |  |  | 2,000 |  |  | 2,000 | 2,000 | 2,000 | 2,000 |  | 2,000 | 2,000 | 2,000 |  | 2,000 | 2,000 |  |
| Specific grants for Commissions | 12,764 |  | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline \end{array}$ | $\begin{array}{r} 2,248 \\ 35,280 \\ \hline \end{array}$ |  | $\begin{array}{r} 5,000 \\ 18,000 \\ \hline \end{array}$ | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline \end{array}$ | $\begin{array}{r} 5,000 \\ \text { 22,000 } \\ \hline \end{array}$ | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline \end{array}$ |  | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline \end{array}$ | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline \end{array}$ | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline \end{array}$ |  | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline \end{array}$ | $\begin{array}{r} 5,000 \\ 22,000 \\ \hline 20 \end{array}$ | 5,000 22,000 |
| RESULT |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 25,418 |  | -23,000 | -24,481 |  | $-4,750$ | -19,500 | -22,000 | -10,250 |  | $-9,000$ | -25,250 | $-9,250$ |  | -10,500 | 8,250 | -2,250 |
| Overall surplus/deficitit in the year - norm LKey measure 2 -this to be positive in to | er the term of | 4 ye | dget period] |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Total reserves at year en


| 501,129 | 499,64 |
| ---: | ---: |
| 426,129 | 4444,64 |
| 25,00 | 25,00 |
| 50,000 | 30,00 |
| $19 \%$ | 123 |
| $101 \%$ | 109 |

$\begin{array}{ll}119 \% & 123 \% \\ 101 \% & 109 \% \\ 103 \% & 116 \%\end{array}$
$\begin{array}{r}494,898 \\ 469898 \\ \hline\end{array}$

480,148
430,148
25,000
a Decrease in number of members in particular, member associations; application of new subscription framework for academic members; level of subscription held at 2014 leve b Estimate based on anticipated expulsions; global financial situation requires to keep explusions higher
c Interest rates forecast to remain lower
d Provided for 'Old' banking fees not paid that are written off
e As agreed based on revised model for events oganization
f Based on estimated level of engagements and activities for
g Major plattorm change plus subsequent enhancements to the system
j Provision of returns for adminstrative backstopping for collaborative activities
k A provision to support task force activities
| Currently required to be in $90-100 \%$ range
1 Currently required to be in $90-100 \%$ range
Note that the formula allow for the cycle of expenditure over a 4 -year period as the reserve is divided by the annual average expenditure over 4 years (2011-14 for those years; 2013-16 for 2015 and 2016)
$m$ Reserve introduced in 2012
n IT reserved introduced in 2013 , increased in 2014 and decreased in 20150

